

## Message Text

UNCLASSIFIED

PAGE 01 STATE 082096  
ORIGIN XMB-04

INFO OCT-01 ISO-00 EB-08 TRSE-00 AF-10 NEA-10 SIG-03  
AID-05 CIAE-00 COME-00 FRB-01 INR-10 NSAE-00  
USIA-15 OPIC-06 SP-02 LAB-04 SIL-01 OMB-01 NSC-05  
SS-15 STR-07 CEA-01 /109 R

FSE  
XMB

DRAFTED BY XMB: R A SWART:EMC  
APPROVED BY EB/IFD/ODF:AFWATSON  
XMB: C NORRIS  
XMB: D STINGEL  
EB/IFD/ODF:TPARKER  
TREASURY:JLANGE  
AF/EPS:CCUNDIFF  
NEA/EGY:PKENNEDY

-----046030 310840Z /14

R 301808Z MAR 78  
FM SECSTATE WASHDC  
TO ALL AFRICAN DIPLOMATIC POSTS

UNCLAS STATE 082096

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: EXIMBANK POSTURE

REFERENCES: (A) STATE 70331, (B) CAIRO 9000, (C) CAIRO 9004

1. EXIMBANK APPRECIATES POSTS' RAISING QUESTION OF  
APPLICABILITY OF NEW EXIMBANK POLICY TO YOUR PARTICULAR  
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COUNTRY SITUATION.

2. DIRECTOR STINGEL'S SPEECH QUOTED IN REF (A) WAS IN-  
TENDED AS GENERAL POLICY STATEMENT, AND WAS NOT SPECIFI-  
CALLY ADDRESSED TO INDIVIDUAL COUNTRIES. ALTHOUGH EXIMBANK  
CONFIRMS THAT SUBSTANCE OF STINGEL SPEECH ACCURATELY RE-  
FLECTS BANK'S MORE ACTIVE POSTURE IN FINANCING U.S.  
EXPORTS, EXIM IS LEGALLY UNABLE TO WAIVE REQUIREMENTS OF

ITS CHARTER CONCERNING REASONABLE ASSURANCE OF REPAYMENT,  
AND THEREFORE MUST CONTINUE TO GIVE FULL CONSIDERATION  
TO CREDITWORTHINESS REQUIREMENTS FOR EACH TRANSACTION.  
THIS REQUIREMENT OF LAW CONTINUES TO IMPACT ON EXIM'S  
ABILITY TO FINANCE TRANSACTIONS IN SEVERAL MARKETS. IN  
ADDITION, BANK NOW REQUIRED TO CONSIDER HUMAN RIGHTS SIT-  
UATION IN COUNTRY OF DESTINATION WHEN FINANCING EXPORTS.  
POSTS ARE AWARE OF THIS FROM PAST EXCHANGES ON  
EXIMBANK POLICY, AND WHERE APPLICABLE SHOULD NOT, REPEAT  
NOT, TAKE ACTION ON PARA 4 OF REF A. COOPER

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PAGE 01 STATE 082096  
ORIGIN XMB-04

INFO OCT-01 AF-10 NEA-10 ISO-00 EB-08 /033 R

66011

DRAFTED BY:XMB:RASWART

APPROVED BY:EB/IFD/ODF:AFWATSON

-----040571 071606Z /50

R 070530Z APR 78

FM SECSTATE WASHDC

INFO RUEHEG/AMEMBASSY CAIRO 3449

AMEMBASSY KHARTOUM

UNCLAS STATE 082096

FOL STATE 082096 SENT ACTION ALL AFRICAN DIPLOMATIC POSTS  
MAR 30 1978 REPEATED TO YOU QUOTE

UNCLAS STATE 082096

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2. DIRECTOR STINGEL'S SPEECH QUOTED IN REF (A) WAS INTENDED AS GENERAL POLICY STATEMENT, AND WAS NOT SPECIFICALLY ADDRESSED TO INDIVIDUAL COUNTRIES. ALTHOUGH EXIMBANK CONFIRMS THAT SUBSTANCE OF STINGEL SPEECH ACCURATELY REFLECTS BANK'S MORE ACTIVE POSTURE IN FINANCING U.S.  
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EXPORTS, EXIM IS LEGALLY UNABLE TO WAIVE REQUIREMENTS OF ITS CHARTER CONCERNING REASONABLE ASSURANCE OF REPAYMENT, AND THEREFORE MUST CONTINUE TO GIVE FULL CONSIDERATION TO CREDITWORTHINESS REQUIREMENTS FOR EACH TRANSACTION. THIS REQUIREMENT OF LAW CONTINUES TO IMPACT ON EXIM'S ABILITY TO FINANCE TRANSACTIONS IN SEVERAL MARKETS. IN ADDITION, BANK NOW REQUIRED TO CONSIDER HUMAN RIGHTS SITUATION IN COUNTRY OF DESTINATION WHEN FINANCING EXPORTS. POSTS ARE AWARE OF THIS FROM PAST EXCHANGES ON EXIMBANK POLICY, AND WHERE APPLICABLE SHOULD NOT, REPEAT NOT TAKE ACTION ON PARA 4 OF REF A. COOPER UNQUOTE  
VANCE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, DEVELOPMENT BANKS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE082096  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** R A SWART:EMC  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780139-1023  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t1978037/aaaaafld.tel  
**Line Count:** 139  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 8b0b6ec7-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 70331, 78 CAIRO 9000, 78 CAIRO 9004  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3334418  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXIMBANK POSTURE  
**TAGS:** EFIN, US, XA, XMB  
**To:** AF POSTS  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/8b0b6ec7-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014